

**Transnational Referral Contract**  
**\*\*\*This is a Binding Legal Agreement\*\*\***

Date of Contract: \_\_\_\_\_

**Referring Broker/Agent:**

Name of Broker/Agent: \_\_\_\_\_

Company Name: \_\_\_\_\_

Principal's Name, if not same as above: \_\_\_\_\_

Full Address of Principal: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Fax (include country code): \_\_\_\_\_

Phone (include country code): \_\_\_\_\_

**Receiving Broker/Agent:**

Name of Broker/Agent: \_\_\_\_\_

Company Name: \_\_\_\_\_

Principal's Name, if not same as above: \_\_\_\_\_

Full Address of Principal: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Fax (include country code): \_\_\_\_\_

Phone (include country code): \_\_\_\_\_

**Client Referred:**

Name: \_\_\_\_\_

Full Address: \_\_\_\_\_

E-mail: Address: \_\_\_\_\_

Fax (include country code): \_\_\_\_\_

Phone (include country code): \_\_\_\_\_

**Client Particulars:**

Property Needs: \_\_\_\_\_

Referring Broker/Agent Prior Experience: \_\_\_\_\_

Relevant Dates: \_\_\_\_\_

Other Material Information: \_\_\_\_\_

**Referral Fee Particulars:**

In the event Receiving Broker/Agent receives a commission or other payment for services rendered in connection with a real estate transaction consummated involving the Referred Client within \_\_\_\_\_ of the date this Referral Contract is entered into (both parties have signed), Referring Broker/Agent will become entitled to a referral fee\*, and Receiving Broker/Agent agrees to pay said referral fee, in the amount of:

- \_\_\_\_\_ cash (in \_\_\_\_\_ currency), or
- \_\_\_\_\_ percent of the  listing,  selling, or  leasing (check all that apply) commission that Receiving Broker/Agent receives in connection with the foregoing.
- Other (describe): \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

*\*Note: Referral fees may be subject to withholding tax or other forms of taxes in the country in which the transaction takes place.*

**Representations:**

By signing, or authenticating, this contract, both the Referring Broker/Agent and the Receiving Broker/Agent warrant and represent as follows; the terms below have the meanings assigned to them in the Agreement Creating the International Consortium of Real Estate Associations dated May 13, 2001:

Referring Broker/Agent is a Constituent of (association name): \_\_\_\_\_

Receiving Broker/Agent is a Constituent of (association name): \_\_\_\_\_

The parties have read and understand the Protocol for Transnational Referrals and Dispute Resolution and agree to be bound by its terms, including the provision obligating parties to a transnational referral contract to alternate dispute resolution. Refusal to pay an arbitration award will result in the names of constituent(s) failing to pay and their firm's name(s) being published and made available to ICREA member organizations and their constituents.

**Signatures or Authentications:**

\_\_\_\_\_  
**Referring Broker/Agent**

\_\_\_\_\_  
**Date**

\_\_\_\_\_  
**Receiving Broker/Agent**

\_\_\_\_\_  
**Date**